

TOGETHER, WE CAN DO MORE THAN ANY OF US CAN ALONE.

Annual Report 2009–2010



GIVE. ADVOCATE. VOLUNTEER. LIVE UNITED®



OUR MISSION: To unite the voluntary strength
of our community to care for one another.

WE ALL WIN WHEN CHILDREN AND FAMILIES THRIVE.

When you support United Way, you do more than reach out to people in urgent need now. You also support meaningful, lasting change that impacts everyone in our region. Our work focuses on three key community impact areas:

- **Children:** Ensuring all kids are ready to learn when they enter school.
- **Youth:** Keeping students engaged in school so they graduate with options for the future.
- **Families:** Helping parents gain financial stability and become self-supporting.

No other organization has the scope and expertise to bring together our region's businesses, community organizations, volunteers, government, private foundations and a network of hundreds of human services agencies around a shared vision. By focusing the best people, latest research and innovative practices around achieving measurable results, we maximize the impact of your gift and the return on your investment.

**Patriots linebacker Jerod Mayo Lives United ►
by advocating for youth mentoring.**



CREATING A BRIGHTER FUTURE FOR CHILDREN

A bright start makes all the difference

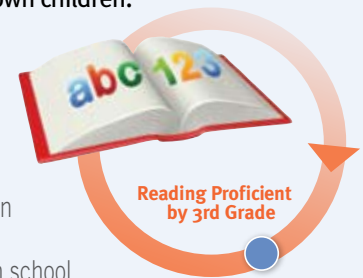
Research shows that children who enter kindergarten with the foundation for academic success are more likely to stay on track, read proficiently by third grade, graduate and build a better life for their own children. That's why healthy childhood development that promotes early literacy is the first step in United Way's innovative approach to creating a brighter future for everyone in our region.

Today's statistics, tomorrow's opportunity

57% percent of third graders in low-income families are reading below grade level in Massachusetts.¹

74% of children whose reading skills are less than sufficient by third grade have a drastically reduced likelihood of graduating from high school.²

1 in 5 children are living in poverty and at risk for falling behind in school, dropping out and repeating the cycle for another generation.³



Annual progress report: Children under age five

Children in quality programs

GOAL: 21,800

**ACHIEVED:
21,804**

Staff trained to recognize developmental delays

GOAL: 2,160

**ACHIEVED:
2,847**

Children at risk for expulsion from community childhood programs who were retained through consultation.

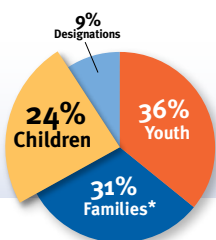
GOAL: 972

**ACHIEVED:
1,290**

Programs that effectively connect families and provide family support

GOAL: 78

**ACHIEVED:
77**



A once-in-a-lifetime investment that yields big returns:

Every dollar spent on quality early childhood interventions returns \$14-\$17 in long-term savings

¹ Strategies for Children, "Turning the Page: Refocusing Massachusetts for Reading Success," June 10, 2010

² Fletcher, J.M. & Lyon, G.R. (1998). Reading: A research-based approach. In W.M. Evers (Ed.), What's gone wrong in America's classrooms (49-90). Stanford, CA: Hoover Institution Press.

³ Anne E. Casey Foundation, 2010 Kids Count Data Book

Innovation that puts more children on track for school success

United Way's focused, results-oriented approach is uniting nonprofit agencies, public schools, government, businesses and volunteers to take on the challenges facing our region's children with breakthrough, research-based programs.



Bringing Learning and Technology to Lowell

United Way has partnered with IBM to distribute Young Explorer™ computers to early childhood programs, afterschool programs and classrooms throughout the region. The Murkland School in Lowell is one of 11 sites to receive the new technology. Each computer is equipped with award-winning educational software to help children ages 3–7 learn and explore concepts in math, science and language. Since each unit comes with a bench where two children can sit together, the center also fosters important social skills such as how to work together and share. The Murkland School is also home to one of United Way's "Raising a Reader" programs, which provides children books of their own to take home and read with their families.



Increasing Literacy in Lynn

Third-grade reading levels are considered a direct indicator of whether children will succeed in school and graduate on time. In Lynn, where 63% of third graders are reading below grade-level, **United Way is heading up a breakthrough initiative to increase literacy outcomes during out-of-school time programs.** This collaboration between the Massachusetts Department of Early Education and Care, Lynn Public Schools, and numerous early childhood organizations and afterschool programs, integrates tested literacy curriculums, literacy coaches and read-aloud programs with parents.



A Brighter Start for Babies in Allston-Brighton

United Way's Home Visiting initiative focuses on the first three years of life, bringing a high-quality continuum of critical services into the homes of at-risk children in the Allston-Brighton neighborhood of Boston. Risk factors such as poverty or maternal depression can limit a child's ability to develop on track and succeed. Home Visiting aims to reduce barriers such as maternal depression and help more children enter school ready to succeed and read proficiently by third grade.



Breakthrough Collaboration in Boston

In 2008, United Way partnered with the City of Boston to launch Thrive in 5, a 10-year effort that for the first time aligned families, educators, health care and human service providers, the private sector, and city departments – working in collaboration with state agencies – to ensure that all children will be ready for sustained school success. Today, Thrive in 5 is working in communities throughout Boston to increase the percentage of:

- Parents who report accessing information and resources they need to support their child's development
- Nationally accredited early education and care programs in Boston
- New parents who are offered a newborn visit to connect to vital services
- Children ages birth to five screened for developmental delays, behavior issues and environmental risk factors – and connected with effective follow-up services
- Parents who are civically engaged and registered to vote
- Circulation rate of picture books in the Boston Public Library system across neighborhoods

CREATING MORE OPPORTUNITIES FOR YOUTH

Fostering the next generation of engaged, productive citizens

Statistics prove that high school graduation is crucial to both individual success and our region's economic prosperity. Early on, successful grade-to-grade promotion is an indicator of whether a student is likely to graduate.

10,400 young people dropped out of school in our region last year.¹

To promote youth success, United Way is leading the way with programs that ensure that kids will stay engaged in school, progress from grade to grade and graduate ready to excel in the 21st century. It's the mid-point on a strategic continuum of helping people and changing communities.



Annual progress report: Youth Opportunities

Youth served by quality programs

GOAL: 150,491 youth

ACHIEVED:

153,434

Out-of-school-time program sites using research-based tools to measure youth outcomes

GOAL: 135 program sites

ACHIEVED:

134

Out-of-school-time program sites with effective connections with schools

GOAL: 96 program sites

ACTUAL:

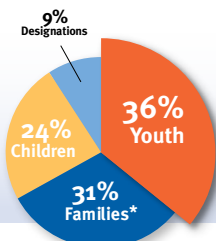
102

Youth engaged in one-to-one or group mentoring relationships

GOAL: 7,056 youth

ACTUAL:

7,101



Investing in youth is an investment in our economic future

Each year, if only 1,000 young people graduated instead of dropping out, they would collectively earn \$15 million more each year and add \$1.8 million to state and local revenue.¹

¹Alliance for Excellent Education January, 2010

Innovative programs that help kids stay in school and succeed

United Way's focused, results-oriented approach is uniting nonprofit agencies, public schools, government, businesses and volunteers to take on the challenges facing our region's youth with break-through, research based programs.



Leading a Statewide Plan for Action

Success for Life is an unprecedented public-private agenda for youth that brings together state agencies, all Massachusetts United Ways, and community-based organizations around a common vision, measurable outcomes and shared accountability.

Led by United Way, the action plan has the potential to fundamentally change, standardize and improve the ways we engage with youth at every level throughout Massachusetts. The plan includes a toolkit to take action at the local level and a set of more than 30 indicators that every community should track to ensure their youth succeed.



Saluting Future Scientists from Billerica and Medford

United Way's Math, Science and Technology initiative (MSTi) is an exciting, hands-on science, technology and math program for children in grades K-8. With the support of the local science, technology, healthcare and biotech community, MSTi runs after-school science club programs in 14 communities. Each year, one club is honored for its outstanding program as "Science Club of the Year." This year's award went to the Boys & Girls Club of Greater Billerica, with Claudeigh Decoline, 11, of Medford honored as "Young Scientist of the Year".



Creating Young Entrepreneurs in Lynn

Youth Venture, a United Way initiative, teams Massachusetts teenagers with Emerging Leaders volunteers from Deloitte, Windspeed Ventures, marlo marketing/communications, Aigner Prenskey and other leading companies. Participants design and implement social projects or business ventures that create positive, lasting change in their communities. In Lynn, Emerging Leaders are working with youth from Lynn's Gregg Neighborhood House to run workshops on money management for their peers. A dozen Youth Venture projects are currently underway in Boston, Malden, Chelsea, Lynn, Roxbury and Dorchester.



Turning Summer Time into Learning Time in Lowell

United Way's Summer Experiences in Greater Lowell, or SEGL, provides children with quality learning and recreational programs that develop leadership, social and academic skills when the school year ends. Last summer, the initiative provided more than \$100,000 to 13 Greater Lowell agencies, giving approximately 3,000 children the opportunity to enriching summer experiences that will empower them for life.



Reducing School Violence in Boston

With youth violence and gang activity on the rise in Boston, United Way brought experts and key leaders together to pioneer an innovative model to transform troubled schools: **Out of Harm's Way**. This four year collaboration with the Boston Public Schools has touched the lives of 2,504 students in five schools, enhancing the sense of spirit and community, dramatically reducing bullying rates (60% in one school) and lowering incidences of violence. The program has even been credited with increasing test scores.

CREATING FINANCIAL STABILITY FOR FAMILIES

We all win when every family can build a better life for their children

When parents have sustainable income and stable housing, their children have a greater chance to thrive from an early age, go on to succeed in school, graduate and become productive, engaged citizens. Yet, today, too many families are struggling to break out of a crippling cycle of poverty, hunger and homelessness made even worse by the recession.

United Way has responded by ensuring a continuum of services that help families get back on their feet—and stay there. Help begins with responsive assistance with emergency basic needs like food, heat and stable housing, and then progresses to financial education, job skills training and building savings.

654,000
are living below the poverty line in Massachusetts – that's 10.3% of all residents.¹

140,000
received assistance with emergency basic needs through United Way.



Annual progress report: Family Financial Stability

Number of individuals that have retained affordable housing

GOAL: 9,084

ACHIEVED:

10,676

Number of individuals that have gained financial skills

GOAL: 3,571

ACHIEVED:

4,279

Number of individuals that have gained assets

GOAL: 737

ACHIEVED:

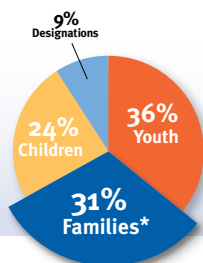
807

Number of individuals that gained job skills

GOAL: 9,162

ACHIEVED:

10,976



The right help yields a huge return on investment

Giving families the targeted help they need to become financially stable and less dependent on public assistance saves everyone money. For instance, by providing permanent housing through our *Housing First* model – instead of months in the shelter system or overflow motel rooms – saves \$9,000 per person.

¹ (Census data 2009)

Innovative programs that help families today and create a stronger future for all

United Way's focused, results-oriented approach is uniting nonprofit agencies, government, businesses and volunteers with breakthrough, research-based programs and models help with emergency basic needs and empower long-term financial stability.



Mass 211: A statewide 24/7 connection to help and information

Across the Commonwealth, help is never more than a phone call away. Through 2-1-1, United Way's 24/7 helpline, callers can find essential community services, elder care, food banks, shelter, as well as statewide childcare and referrals in partnership with the Massachusetts Department of Early Education and Care. Reflecting the need for help in hard times, 62,250 called 2-1-1 across the state in 2010 – almost double the volume of the previous year.



A Brighter Thanksgiving for 5,000 families in Greater Boston and the Merrimack Valley

In response to overwhelming community need, United Way, with the help of corporate sponsors, increased basic needs funding by 13% in 2010 as an example. With the support of UPS, Putnam Investments and Dunkin Donuts, 5,000 families in seven cities and towns received Thanksgiving meals – five times the number helped only two years before.



Using tax refunds to help families in Chelsea and five other low-income communities

Last tax season, United Way's volunteer-driven free tax preparation services **helped 2,617 low-income Massachusetts taxpayers make ends meet by accessing \$4.5 million in tax refunds,** \$1.7 million of which were Earned Income Tax Credits. Targeting Lawrence, Lynn, Chelsea, Revere, Quincy and Boston, this valuable program was made possible by a grant from Bank of America.



Giving 500 Lynn families the tools to build a better life

Opened at the height of the recession in 2009, the Financial Stability Center in Lynn is the innovative, place-based example of United Way's strategies to build the financial stability of families in our region. **Offering a continuum of services and supports in a convenient, one-stop location, the Center focuses on financial education** and skills training, including utilizing EITC tax refunds for long-term goals such as education, home ownership or starting a business.



Moving 1,000 families into permanent housing

A three year-effort in those communities transformed a network of 12 shelters into Housing First organizations that work to move families out of shelters and into permanent housing – saving the Commonwealth \$3.6 million in costs. Because of United Way's *Housing First* approach, 1,000 fewer families in Lynn, Lowell, Quincy, Somerville and Boston are homeless.

UNITED WAY OF THE GREATER SEACOAST

IS BRINGING TOGETHER THE RESOURCES OF OUR REGION TO ADDRESS OUR MOST URGENT NEEDS.

In order to achieve greater lasting impact on the community United Way of the Greater Seacoast and United Way of Massachusetts Bay and Merrimack Valley have merged. The close collaboration of the merged organizations has allowed us to keep our administrative costs low while extending our reach deeper into the community to help more families become financially stable and to ensure that more children enter school ready to learn.



Education: Helping children achieve their potential through education.

The solution starts before kids even enter kindergarten. That's why United Way is investing in:

Early Childhood Education by helping child care centers reduce their costs and improve quality because we all win when a child enters school ready to learn and receives a quality education that leads to opportunities for success.

Promoting Healthy Teens by investing in a community that supports our young people making the choice not to drink we are supporting a bright future. A future with fewer traffic accidents, less vandalism, higher graduation rates and a secure, well educated workforce.



Income: Helping families become financially stable.

United Way stepped up to provide immediate assistance, and the lifelong tools that lead to financial stability by:

Preventing Homelessness by providing short-term assistance when an unexpected event like illness or the loss of a job happens we can keep families from becoming homeless.

Affordable Housing by helping to ensure that families have access to affordable housing in the communities where they work so that they can spend more time with their children and establish the roots that lead to a secure future.

Free Tax Prep and Financial Literacy Training by helping lower-income families achieve financial independence by empowering them with the tools and skills they need to maximize their income, build saving and gain assets.



Health: Ensuring that everyone has access to a healthy life style.

A vibrant community depends on everyone having access to the resources and services they need to promote good health. That's why United Way is focusing on:

Access to Services by working with local resources to provide transportation to critical health care and social services we can help seniors, those with disabilities and low income families get the care they need.

Affordable Healthcare by ensuring that quality, affordable health care services are available to uninsured families and individuals.

Promoting Healthy Lifestyles by providing educational opportunities to empower community members with the knowledge and tools they need to live healthier more active lifestyles.

UNITED WAY OF MASSACHUSETTS BAY AND MERRIMACK VALLEY

SENIOR STAFF

The passion, knowledge and commitment of United Way's senior staff enhances our ability to respond to the needs of the community, develop innovative, targeted programs and initiatives, and improve the quality of life in our region. A shared vision for making our region the best place for children and families unites our senior staff, whose dedication to public service is exemplary.

Each member of our senior team brings a wealth of experience—both in the private and public sectors—and expertise to his or her area of focus. The caliber of our team strengthens our ability to provide meaningful, targeted solutions—for children, youth and families—that will have a lasting and positive impact on the lives of the people we serve.



Michael K. Durkin
PRESIDENT AND
CHIEF EXECUTIVE OFFICER



Jeffery J. Hayward
CHIEF EXTERNAL AFFAIRS OFFICER



Patricia Latimore
CHIEF FINANCIAL OFFICER



Paul DeBassio
SENIOR VICE PRESIDENT, DEVELOPMENT



Nancy E. Powers
SENIOR VICE PRESIDENT
BUSINESS INTEGRATION & SUPPORT



Peg Sprague
SENIOR VICE PRESIDENT,
COMMUNITY IMPACT



Brigid Boyd
VICE PRESIDENT,
COMMUNICATION AND
COMMUNITY RELATIONS



Jane Grady
VICE PRESIDENT,
HUMAN RESOURCES
AND ETHICS

UNITED WAY OF MASSACHUSETTS BAY, INC.
Statement of Financial Position
June 30, 2010 (with Comparative Totals for 2009)

	2010			Total	2009
	Unrestricted	Temporarily Restricted	Permanently Restricted		(Note 2) Total
Assets					
Current assets					
Cash and cash equivalents	\$ 3,892,201	\$ 1,598,575	\$ 32,873	\$ 4,724,649	\$ 6,010,475
Receivables					
Contributions receivable, net of allowance for uncollectible pledges	-	14,672,506	-	14,672,506	16,181,938
Grants receivable	356,897	97,768	-	453,857	428,225
Other current assets	148,258	121,533	-	269,791	1,729,663
Investments	31,393,807	4,813,885	5,435,870	40,841,962	36,946,112
Total current assets	34,989,563	20,504,459	5,468,743	60,962,765	61,296,405
Property and equipment, at cost, less accumulated depreciation					
	4,222,358	-	-	4,222,358	3,884,796
Investments in perpetual trusts	-	-	4,146,177	4,146,177	3,833,828
Other assets	218,543	44,461	9,971	264,975	157,795
Total assets	\$ 39,422,456	\$ 20,548,920	\$ 9,624,891	\$ 69,596,267	\$ 69,172,816
Liabilities					
Accounts payable and accrued expenses					
Program liabilities payable	\$ 1,644,267	\$ 121,803	\$ -	\$ 1,766,170	\$ 2,406,901
Director designations payable	4,596,843	-	-	4,596,843	4,687,919
Grant designations payable	-	2,779,386	-	2,779,386	3,357,125
Grant designations payable	-	38,570	-	38,570	38,570
Deferred revenue	-	693,506	-	693,506	781,728
Total current liabilities	6,241,110	3,633,365	-	9,874,475	11,272,243
Deferred lease liability	1,443,835	-	-	1,443,835	1,635,626
Deferred rent	1,096,818	-	-	1,096,818	704,234
Total liabilities	8,780,955	3,633,365	-	12,414,320	13,612,103
Commitments and contingencies					
Net Assets					
General operations	10,582,714	-	-	10,582,714	8,304,709
Property and equipment	4,222,358	-	-	4,222,358	3,884,796
Designated by the Board of Directors					
Endowment fund	243,501	-	-	243,501	216,042
Endowment fund	4,178,906	4,813,885	-	8,183,991	7,249,707
Program allocation reserves	11,422,838	12,326,970	-	23,747,080	26,014,688
Donor restricted	-	577,500	9,624,891	10,202,391	9,890,779
Total net assets	30,641,501	16,915,555	9,624,891	57,181,947	55,560,713
Total liabilities and net assets	\$ 39,422,456	\$ 20,548,920	\$ 9,624,891	\$ 69,596,267	\$ 69,172,816

UNITED WAY OF MASSACHUSETTS BAY, INC.
Statement of Activities
June 30, 2010 (with Comparative Totals for 2009)

	2010			2009
	Unrestricted	Temporarily Restricted	Permanently Restricted	(Table 2) Total
Public support				
Donor contributions	\$ -	\$ 41,014,475	\$ -	\$ 41,014,475
Grant revenue	3,639,616	-	-	3,639,616
In-kind revenue and other income	268,617	-	-	268,617
Gross total public support	3,908,233	41,014,475	-	44,922,708
Less:				
Provision for uncollectible pledges	-	(1,912,565)	-	(1,912,565)
Donor designations, net of service fees	-	(5,193,450)	-	(5,193,450)
Net total public support	3,908,233	33,968,460	-	37,876,693
Net assets released from restriction	36,753,991	(36,753,991)	-	-
Total public support	40,662,224	(2,845,531)	-	37,816,693
Distributions and expenses				
Agency/contractor and other distributions	25,923,929	-	-	25,923,929
Grant expenses	3,881,058	-	-	3,881,058
Total distributions	29,804,987	-	-	29,804,987
Fundraising expenses				
Case manager services	4,974,652	-	-	4,974,652
Fundraising	5,715,887	-	-	5,715,887
Management and general	2,242,124	-	-	2,242,124
Total fundraising expenses	12,932,663	-	-	12,932,663
Total distributions and expenses	42,737,650	-	-	42,737,650
Deficit of distributions and expenses from current operations over public support	(2,075,426)	(2,845,531)	-	(4,920,957)
Entertainment and investment activities				
Portfolio donations and interest	1,415,933	144	-	1,416,077
Portfolio gains (loss), net of fees	2,362,271	802,492	-	3,164,763
Scholarship, prescription contributions and bequests	85,962	254	(745)	85,471
Distributions from funds held by others	1,563,553	-	-	1,563,553
Unrealized gains (loss) on perpetual funds	-	-	312,357	312,357
Total increase (decrease) from entertainment and investment activities	5,427,719	802,890	311,612	6,542,191
increase (decrease) in net assets	3,352,293	(2,042,671)	311,612	1,621,234
Net assets				
Beginning of year	27,289,288	18,958,226	9,313,279	55,560,713
End of year	\$ 30,641,581	\$ 16,915,555	\$ 9,624,891	\$ 57,181,967

These two pages include United Way of Massachusetts Bay, Inc.'s audited Statement of Financial Position and Statement of Financial Activities for Fiscal Year 2010 (July 1, 2009–June 30, 2010). A complete audit of United Way of Massachusetts Bay's financial statements is conducted annually by the certified public accounting firm of PricewaterhouseCoopers LLP. Copies of the full 2010 audited report are available from United Way of Massachusetts Bay, Inc.

TEAM UP WITH OUR PARTNER AGENCIES

No membership dues or payment to United Way of Massachusetts Bay and Merrimack Valley are required from our partner agencies.

Adelante Youth Center*	Boys & Girls Club of Lower Merrimack Valley	College Bound Dorchester (f.k.a. Federated Dorchester Neighborhood Houses)	Girls Inc. of Haverhill
Adoption and Foster Care Mentoring	Boys & Girls Club of Lynn	Combined Jewish Philanthropies	Girls Incorporated of Lynn
Agassiz Village*	Boys & Girls Club of Woburn	Committee for Boston Public Housing*	Greater Boston Diabetes Society*
AIDS Action Committee of Massachusetts, Inc.*	Boys & Girls Clubs of Boston	Community Art Center	The Greater Boston Food Bank*
All Care Visiting Nurses Association of Greater Lynn*	Boys & Girls Clubs of Dorchester (f.k.a. Colonel Daniel Marr Boys and Girls Club)	Community Economic Development Assistance Corporation (CEDAC)*	Greater Boston Legal Services
Allston Brighton Community Development Corporation	Boys & Girls Clubs of Middlesex County, Inc.	Community Legal Services and Counseling Center (CLSACC)	Greater Lawrence Community Boating*
American Cancer Society, New England Division*	Bridge Over Troubled Waters	Community Teamwork	Greater Lowell Family YMCA
American Red Cross of Massachusetts Bay	The Brookline Center	Community Work Services	Greater Lynn Mental Health and Retardation Association*
American Red Cross of Northeast Massachusetts*	CAB Health and Recovery Services*	Comprehensive School-Age Parenting Program (CSAPP)*	Greater Lynn YMCA
ARC of Greater Haverhill- Newburyport (f.k.a. ARC of Northern Essex County Inc.)*	Cambodian Mutual Assistance Association in Greater Lowell*	Concord-Assabet Family and Adolescent Services*	Greater Medford Visiting Nurses Association*
Arlington Boys & Girls Club*	Cambridge Camping Association*	Council of Social Concern	Gregg House
Arlington Community Trabajando*	Cambridge College	Crispus Attucks Children's Center Inc.	Hale Reservation*
Arthritis Foundation, Massachusetts Chapter*	Cambridge Community Center	Crittenton Women's Union*	Hallmark Health Visiting Nurse Association*
Asian American Civic Association	Cambridge Community Services	D.E.A.F., Inc.*	Hattie B. Cooper Community Center
Asian Center Merrimack Valley, Inc.*	Cambridge Family & Children's Service	Dare Family Services*	Community Action
Asian Community Development Corporation (ACDC)	Cambridge Family YMCA*	Disability Law Center	Haverhill Public Schools Learning for Life Program*
Asian Task Force Against Domestic Violence	Camp Fire USA—Eastern Massachusetts Council	Dorchester Bay Economic Development Corporation	Heading Home, Inc.
Associated Early Care & Education	Camp Fire USA—North Shore Council	Dorchester Youth Collaborative (DYC)	Health Resources in Action (f.k.a. The Medical Foundation)
Bay State Community Services*	Career Resources Corp.*	DOVE (Domestic Violence Ended)*	Help for Abused Women & their Children (HAWC)*
BELL (Building Educated Leaders for Life)	Caritas Home Care*	East Boston Ecumenical Community Council (EBECC)	Home for Little Wanderers
Big Brothers Big Sisters of Massachusetts Bay	Casa Myrna Vazquez	East Boston Social Centers	Home Health VNA MV*
Big Sister Association of Greater Boston	Catholic Charities Boston	East End House	Homeowners Rehab*
Bird Street Community Center	Center House*	Elizabeth Peabody House	Homes for Families
BOSTnet (Build the Out-of-School Time Network)*	The Center for Teen Empowerment, Inc.	Elizabeth Stone House*	HomeStart
Boston Area Rape Crisis Center*	Centro Latino de Chelsea	Ellis Memorial & Eldredge House	HOPE
Boston Asian: Youth Essential Service	Centro Presente	Emmaus	Housing Families Inc.
Boston Center for Independent Living	Cerebral Palsy of Eastern Massachusetts	Ensuring Stability through Action in our Community	Hyde Square Task Force
Boston Minuteman Council, Boy Scouts of America	Cerebral Palsy of Massachusetts*	Family & Children's Service of Greater Lynn	Inquilinos Boricuas en Acción (IBA)
Boys & Girls Club of Greater Billerica	Charles River ARC*	Family Nurturing Center	International Institute of Boston
Boys & Girls Club of Greater Lowell	Charles River Public Internet Center	Family Service of Greater Boston	Jamaica Plain Neighborhood Development Corporation
Boys & Girls Club of Haverhill	Child Care Resource Center (CCRC)	Family Service, Inc.	The James Place Child Care*
Boys & Girls Club of Lawrence	Children Services of Roxbury, Inc.	Father Bills & MainSpring, Inc.	Jeanne Geiger Crisis Center, Inc. (f.k.a. Women's Crisis Center)*
	Children's Friend & Family Services	Fenway Community Development Corporation*	Jewish Big Brothers Big Sisters of Greater Boston
	Children's Law Center of Massachusetts	Fidelity House*	Jewish Community Center of the North Shore*
	Chinese Progressive Association	For Kids Only Afterschool (FKO)	Jewish Community Centers of Greater Boston*
	Citizens' Housing & Planning Association (CHAPA)	Friends of Youth Opportunity, Inc.	Jewish Community Relations Council
	City Life/Vida Urbana	Girl Scouts of Eastern Massachusetts	Jewish Family & Children's Service
	City Year—Boston*	Girls Inc. of Greater Lowell	
	Codman Square Neighborhood Development Corporation		

Jewish Family Services of the North Shore*
 Jewish Vocational Service
 JFY–Networks
 The Jimmy Fund of Dana–Farber Cancer Institute/United Way of Massachusetts Bay and Merrimack Valley Collaboration Fund*
 John F. Kennedy Family Service Center*
 John M. Barry Boys & Girls Club of Newton*
 La Alianza Hispana
 Lawrence Community Works
 LifeLinks, Inc.*
 Lowell Association for the Blind*
 Lowell Citizens School*
 MAB Community Services*
 Madison Park Development Corporation
 Malden YMCA
 Massachusetts Alliance on Teen Pregnancy
 Mass Mentoring Partnership*
 Massachusetts Community Development Corporation (MACDC)
 Massachusetts Advocates for Children
 Massachusetts Afterschool Partnership (MAP)
 Massachusetts Alliance of Portuguese Speakers (MAPS)
 Massachusetts Association for Mental Health
 Massachusetts Coalition for the Homeless
 Massachusetts Immigrant & Refugee Advocacy Coalition (MIRA)
 Massachusetts Society for the Prevention of Cruelty to Children (MSPCC)
 Melrose YMCA*
 Mental Health Association of Greater Lowell
 Merrimack Valley YMCA
 Metro West YMCA*
 Minute Man ARC for Human Services*
 Mujeres Unidas en Acción
 MYTOWN (Multicultural Youth Tour of What’s Now), Inc.
 Natick Visiting Nurses Association*
 Neighborhood Housing Services of the South Shore
 Neighborhood of Affordable Housing (NOAH)

New England Shelter for Homeless Veterans*
 Newton Community Service Center
 North Metropolitan Homemaker–Health Aide Service, Inc.*
 North Shore ARC*
 North Suffolk Mental Health Association*
 Northeast Family YMCA
 Northeast Independent Living Program*
 Notre Dame Education Center*
 Notre Dame High School*
 Nuestra Comunidad Development Corporation
 Operation A.B.L.E. (Ability Based on Long Experience)
 Parents Helping Parents*
 Partners for Youth with Disabilities
 Pine Street Inn*
 Project Hope
 Quincy Community Action Program, Inc. (QCAP)
 Rape Crisis Services of Greater Lowell*
 Raw Art Works
 Riverside Community Care (f.k.a. The Guidance Center, Inc.)
 Roca
 Roxbury Youthworks
 Salem Harbor CDC*
 Salem YMCA (YMCA of the North Shore)
 Salesian Boys & Girls Club*
 The Salvation Army
 Samaritans, Inc.
 Sociedad Latina
 Somebody Cares NE*
 Somerville Homeless Coalition, Inc.
 Somerville YMCA
 South Boston Neighborhood House
 South Shore ARC*
 South Shore YMCA
 SPAN, Inc.*
 St. Ann’s Home, Inc.
 Stars (f.k.a. South Shore Day Care Services)
 Straight Ahead Ministries
 STRIVE/Boston Employment Service, Inc.
 Thom Child & Family Services
 Transition House

Travelers Aid Family Services Triangle, Inc.*
 Tri-Town Council on Youth & Family Services*
 United South End Settlements
 United Team Equality Center (UTEC)
 Urban Edge
 Urban League of Eastern Massachusetts
 Victory Programs
 Vietnamese American Initiative for Development (Viet-AID)
 Visiting Nurse and Community Health*
 Visiting Nurse Association of Boston*
 Visiting Nurse Association of Greater Lowell*
 Visiting Nurse Association of Eastern Massachusetts*
 Visiting Nurse Association of Middlesex East*
 VNA Care Network*
 Walpole Area Visiting Nurses Association*
 Waltham Boys & Girls Club
 Watertown Boys & Girls Club*
 West End House Boys & Girls Club
 West Suburban YMCA*
 Wilmington Family Counseling Service*
 X-Cel, Inc
 Year Up
 YouthBuild Boston
 YouthBuild Lawrence
 YMCA of Greater Boston
 YWCA Boston
 YWCA Malden—Center for Women & Families
 YWCA Newburyport
 YWCA of Cambridge*
 YWCA of Gr. Lawrence
 YWCA of Haverhill
 YWCA of Lowell

**Receives designations only*

Greater Seacoast United Way Agencies

Community Child Care Center
 Community Partners
 Cross Roads House, Inc.
 Dover Children’s Center
 Early Learning NH
 Easter Seals The Family Place
 Fair Tide, Inc.
 Families First Health and Support Center
 Farmington Children’s Center
 Great Bay Kids’ Company, Inc.
 Homeless Center for Strafford County
 Housing Action NH
 Kingston Children’s Center
 My Friend’s Place
 New Generation, Inc.
 New Hampshire Legal Assistance
 Richie McFarland Children’s Center
 Rochester Child Care Center
 Rockingham Community Action
 Seacoast Family Promise
 Seacoast Mental Health Center, Inc.
 SHARE Fund
 Somersworth Early Learning Center
 Strafford County Community Action Committee, Inc.
 The Housing Partnership
 Workforce Housing Coalition of the Greater Seacoast

TEAM UP WITH OUR CORPORATE PARTNERS

\$3,500,000 +



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\$1,000,000 – \$1,999,999

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International Brotherhood of Teamsters, Local 25
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Massachusetts Nurses Association
Merrimack Valley Central Labor Council, AFL-CIO
Norfolk County Labor Council, AFL-CIO
North Shore Labor Council, AFL-CIO
United Food and Commercial Workers Union
Unite Here Local 26

Listed are organizations whose projected corporate and employee giving to United Way of Massachusetts Bay and Merrimack Valley, United Way of the Greater Seacoast, and United Ways of New England totaled \$20,000 or more (as of May 27, 2010). We apologize in advance for any misspellings or omissions.

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Underneath everything we are, underneath everything we do,
we are all people. When we reach out a hand to one,
we influence the condition of all.

That's what it means to **LIVE UNITED.**

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F 617.624.9114
supportunitedway.org

Lowell
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Lowell, MA 01851-5150
P 978.656.5000
F 978.656.5014

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Portsmouth, NH 03801
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